

High School to College and Career Pathway: Secondary

Career and Technical Education: Preparing Students for College and Career!



Area of Study: Business Education

Pathway: Business Entrepreneurship

Get the Facts

There are nearly 27 million small businesses in the U.S., with 7.8 million of those owned by women. In 2008, there were 58,412 small businesses in Utah.

In June 2010, the U.S. Chamber of Commerce ranked Utah as one of the top ten states in support for entrepreneurship.

In November 2011, Forbes magazine ranked Utah the number one state for business.

Workforce Trends

To be an entrepreneur you don't need to be a certain age. A lot of teens are successful entrepreneurs. The U.S. Small Business Administration has a Teen Business link to help teens start, grow, and own a business:

<http://www.sbaonline.sba.gov/teens/>



CAREER AND TECHNICAL EDUCATION Recommended Pathway Courses

(Students may select individual courses for exploration, or a complete Pathway for an in-depth focus.)

CLASS AVAILABILITY MAY VARY AT YOUR HIGH SCHOOL

Course #	Foundation Courses: (required)	Credit
52.0621	Business Entrepreneurship OR*	
08.0301	Marketing Entrepreneurship	.50
	<i>Choose one of the following courses:</i>	
52.0441	Business Law	.50
08.0708	Marketing	.50
52.0211	Business Management	.50
	Elective Courses:	
52.0312	Accounting I	.50
52.0322	Accounting II	.50
52.0332	Accounting III or Accounting III (Honors)	.50
52.0342	Accounting IV or Accounting IV (Honors)	.50
52.0813	Banking & Finance	.50
52.0511	Business Communication I	.50
52.0521	Business Communication II	.50
52.0311	Business Math & Personal Finance	1.00
52.0254	Business Web Page Design	.50
52.0419	Computer Technology II	.50
08.0710	Customer Service	.50
52.0451	Digital Business Applications	.50
52.0611	Economics	.50
08.0211	Leadership Principles	.50
08.1701	Real Estate	.50
08.0903	Sports & Entertainment Marketing	.50
52.0471	Word Processing	.50
52.0461	Word Processing Basics	.50
32.0199	Student Internship (Critical Workplace Skills)	.50

1.00 credit

2.00 credits

3.00 credits for completion

Business Entrepreneurship is:

- > High skill
- > High wage
- > High demand

Sample Career Occupations

- > Business Education Teacher
- > Inventor
- > Retail Owner/Operator
- > Sales & Service Owner
- > Web Developer/Owner
- > Venture Capitalist

Foundation courses taken beyond the required credits can be used as elective credit.

Middle School		State Requirements			High School Suggested Education Plan				College and Career
7th Grade	8th Grade	Middle School	High School		9th Grade Suggested	10th Grade Suggested	11th Grade Suggested	12th Grade Suggested	Beyond High School
Language Arts 7 1.00	Language Arts 8 1.00	2.00	Language Arts	4.00	Language Arts 9 1.00	Language Arts 10 1.00	Language Arts 11 1.00	Business Communication 1.00	There are a number of options for education and training beyond high school, depending on your career goals. <ul style="list-style-type: none"> > Certificate > Associate degree > Bachelor's degree > Professional degree > On-the-job training > Apprenticeship > Military training For more information on salary projections, labor market demand, and training options, visit www.utahfutures.org .
Math * 1.00	Math * 1.00	2.00	Math	3.00	Math * 1.00	Math * 1.00	Math * 1.00	Accounting 1.00	
Science .50	Science 1.00	1.50	Science	3.00	Earth Systems 1.00	Biological Science 1.00	Additional Credit 1.00		
Utah Studies .50	U.S. History I 1.00	1.50	Social Studies	3.00	Geography for Life .50	World Civilizations .50	U.S. History II 1.00	U.S. Government and Citizenship .50	
P.E. 1.00	Health .50	1.50	P.E./Health	2.00	Participation Skills and Techniques .50	Fitness for Life .50 / Health Education .50 Lifetime Activities or Sport .50			
The Arts .50	The Arts .50	1.00	Fine Arts	1.50	Fine Arts Courses 1.50				
Keyboarding .50			Computer Tech.	.50	Computer Technology .50				
CTE Intro 1.00		1.00	CTE	1.00	Refer to Career and Technical Education box above.				
					Refer to Career and Technical Education box above.				

* Talk to your school counselor about math requirements in the new common core curriculum. Core curriculum and elective requirements may vary district to district.

Concurrent enrollment course offerings vary by school and district. Many Utah postsecondary programs accept high school courses toward a two- or four-year degree through concurrent enrollment. Check regional postsecondary Pathways for details.